

Winter Escape SPIFF Promotion Terms & Conditions

PROMOTIONAL PERIOD

- To enter, resellers must be a member of Dropbox Academy and transact Dropbox products through Ingram Micro from 1st April to 30th June 2018.

PROMOTION MEASUREMENT:

- Three categories are available to win prizes from:

1. Top ANZ Partner with Highest Revenue – 1 Prize is on offer to the partner who has the highest revenue. This includes all Net New & Upsell Seats. Deals co-worked with Dropbox or sold to Dropbox "Book of Business Accounts" do not qualify.

Prize: Four nights in Fiji for two

Return Economy flights and 4 nights' Accommodation at Fiji for 2 people (Valued at \$5,000 in Flight Centre Vouchers).

2. Top ANZ Partner with Most Amount of Net New

Teams - 1 Prize is on offer to the partner who sells the most amount of Net New Teams across ANZ wins this prize. Net New Teams are NEW Teams to Dropbox Business - a team consists of a minimum of 3 seats.

Prize: 3 night P&O Cruise

Three night P&O Cruise from the city near you for two people (Valued at \$3,000 in Flight Center Vouchers).

3. Top AU Partner with Most Amount of Upsell Seats – 1

Prize is on offer to the partner in Australia who sells the highest amount of additional licenses to existing clients via new Seats wins.

Prize: Design your Getaway

Design your own Domestic Getaway whether it's a beach or a bush (Valued at \$2000 in Flight Center Vouchers). Return Economy flights and three nights' Accommodation to the domestic destination of your choice for two people.

3. Top NZ Partner with Most Amount of Upsell Seats - 1

Prize is on offer to the partner in New Zealand who sells the highest amount of additional licenses to existing clients via new Seats wins.

Prize: Design your Getaway

Design your own Domestic Getaway whether it's a beach or a bush (Valued at \$2000 in Flight Center Vouchers). Return Economy flights and three nights' Accommodation to the domestic destination of your choice for two people.

ELIGIBILITY TO PARTICIPATE:

- Entry will be open only to Dropbox resellers who have registered for the Dropbox Academy program. Visit dropboxacademy.com.au to register.
- A partner can win only one (1) prize for the duration of this promotion. Reseller management are responsible for nominating which staff member will receive the prize.
- Prizes of the promotion will be only issued through Flight Center Vouchers

- The value of each reward has been calculated based on the average flight and accommodation prices from major cities in AU/ NZ.
- In the event that a reseller wins for the most number of points as a reseller in more than one category, then the prize will be awarded to the next highest earning reseller for that category.
- Only one (1) person from a winning reseller is eligible to win the prize.
- Spending money, meals, taxes, insurance, passports, visas, vaccinations, additional transfers, items of a personal nature, in-room charges and all other ancillary costs other than as set out are not included.
- The winning participant(s) agree to accept any Fringe Benefit Tax (FBT) liability on behalf of their employees.
- The program prizes are not refundable, replaceable, or transferable for cash, credit, or other prizes under any circumstances.
- Prizes awarded under the Program may not be re-sold, bartered, or exchanged for other goods or services. All prizes are subject to availability. Prizes in the Program are subject to change due to unforeseen circumstances. Prizes have no cash value and may not be redeemed for cash or its equivalent. Prizes are not transferable.
- Winners acknowledge that they travel at their own risk.
- Ingram Micro will not compensate winners or resellers for any unforeseen circumstances, losses or delays incurred by the foregoing.
- Travel and health insurance is the responsibility of each winner.
- Transactions must be made via the Ingram Micro Cloud Market Place. Manual PO's (Non For Profit, Educational or Special Orders do not qualify)
- Ingram Micro reserves the right to interpret the terms and conditions of the Promotion and will be the sole judge in any dispute.

- Ingram Micro reserves the right to terminate the Promotion in whole or in part at any time without prior notice and without liability. Errors and omissions are excluded.
- The Promotor will not enter into any correspondence with any entrant other than the Winners in relation to the Promotion or these terms and conditions.